

ITEM 7 TENDER T1000079 - HIRE OF PLANT AND EQUIPMENT SERVICES

This report recommends acceptance of a tender for the Hire of Plant and Equipment Services in accordance with the requirements of the Local Government Act 1993 and the Local Government (General) Regulation 2021.

Council will use the panel to select the most appropriate contractor/s to provide wet and/or dry hire plant and equipment services as required for an initial term of 5 years with the option to extend for 2 further periods of 1 year each for a maximum of 7 years. Such options to extend are exercisable at the sole discretion of Council.

RECOMMEDATION

- 1 In accordance with Section 178(1)(a) of the Local Government (General) Regulation 2021, Council accepts the successful tenders as identified in tables 1- 23, 25 and 27-28 in this report for the Hire of Plant and Equipment Services as per Tender T1000079, for the rates as set out in each tenderer's Form of Tender.
- 2 Council delegate to the General Manager the authority to finalise and execute the contract and any other documentation required to give effect to this resolution.
- 3 Council grant authority for the use of the Common Seal of Council on the contract and any other documentation, should it be required, to give effect to this resolution.

REPORT AUTHORISATIONS

Report of: Todd Hopwood, Manager Governance and Customer Service
Authorised by: Renee Campbell, Director Corporate Services - Connected + Engaged City

ATTACHMENTS

There are no attachments for this report.

BACKGROUND

Council uses a range of suppliers to hire plant and equipment services within the Wollongong LGA in situations where operational requirements cannot be serviced by internal plant and equipment and day labour crews. The panel will enhance Council's ability to engage contractors for the provision of both wet and dry hire of plant and equipment and ensure competitive pricing, availability and a number of contractors with appropriate experience levels and service personnel are procured.

Tenders were invited for this project by the Open tender method with a close of tenders of 10.00 am on 15 November 2022.

Thirty-two tenders were received by the close of tenders, one tender was received after the closing time. This tender was deemed a late tender and was given no further consideration. The remaining tenders have been scrutinised and assessed by a Tender Evaluation Panel constituted in accordance with Council's Procurement Framework, and related policies and procedures. The evaluating members of the panel comprised representatives of the Governance and Customer Service and City Works Divisions. The panel also sought technical advice from a representative from the City Strategy Division.

The Tender Evaluation Panel assessed all tenders in accordance with the following evaluation criteria and weightings as set out in the formal tender documents:

Mandatory Criteria

- 1 Satisfactory references from referees for previous projects of similar size and scope
- 2 Financial assessment acceptable to Council which demonstrates the tenderer's financial capacity to undertake the works
- 3 Workplace Health and Safety, Environmental Management and Quality Management Systems/Plans

Assessable Criteria

- 1 Cost to Council – 60%
- 2 Demonstrated strengthening of local economic capacity – 10%
- 3 Demonstrated experience and satisfactory performance in servicing organisations of similar size, scope and risk profile – 20%
- 4 Capability and capacity to service Council requirements – 10%

The mandatory assessment criteria have been met by the recommended panel of successful tenderers. There were nine tender submissions which were assessed as non-conforming which were from A and C Plant Hire Pty Ltd, Action Cranes, A-Plant Equipment, Camden Hire Pty Ltd, Daymakers Pty Ltd, Go Hire Site Rentals, Litemore Pty Ltd, Matt James Pty Ltd and PremiAir Services Pty Ltd

The Tender Assessment Panel utilised a weighted scoring method for the assessment of tenders which allocates a numerical score out of 5 in relation to the level of compliance offered by the tenders to each of the assessment criteria as specified in the tender documentation. The method then considers pre-determined weightings for each of the assessment criteria which provides for a total score out of 5 to be calculated for each tender. The tender with the highest total score is considered to be the tender that best meets the requirements of the tender documentation in providing best value to Council.

Prior to engaging a contractor for this service, the Contractor's location, availability and ability to provide the hire of plant and equipment service will be considered. This assessment can be achieved by referring to the schedule of rates submitted for this contract agreement.

Tables below summarise the results of the tender assessment and the tenderers to be appointed to each schedule in alphabetical order. Tables 1 to 9 represent the hire of plant and equipment services with operators. Tables 10 to 28 represent the hire of plant and equipment services without operators. Those tender submissions which were unsuccessful or deemed non-conforming are outlined within Table 29.

TABLE 1 – SUMMARY OF TENDER ASSESSMENT FOR BACKHOES

Name of Tenderer	Acceptable / Reserve
Donnelley Hire Pty Ltd	Acceptable
Roadworx Group Pty Ltd	Acceptable
TK Sons Excavation Pty Ltd	Acceptable

TABLE 2 – SUMMARY OF TENDER ASSESSMENT FOR CRANES

Name of Tenderer	Acceptable / Reserve
Cleary Bros (Bombo) Pty Ltd	Acceptable
Tolleno Hire Pty Ltd	Acceptable
Two Way Cranes Pty Ltd	Acceptable

TABLE 3 – SUMMARY OF TENDER ASSESSMENT FOR DOZERS

Name of Tenderer	Acceptable / Reserve
Cleary Bros (Bombo) Pty Ltd	Acceptable

TABLE 4 – SUMMARY OF TENDER ASSESSMENT FOR EXCAVATORS

Name of Tenderer	Acceptable / Reserve
Affective Services Australia Pty Ltd	Acceptable
Asplundh Tree Expert	Acceptable
City Coast Services	Acceptable
Donnelley Hire Pty Ltd	Acceptable
Do More Equipment Pty Ltd	Acceptable
Lynch Construction Pty Ltd	Acceptable
Roadworx Group Pty Ltd	Acceptable
TK Sons Excavations Pty Ltd	Acceptable

TABLE 5 – SUMMARY OF TENDER ASSESSMENT FOR GRADERS

Name of Tenderer	Acceptable / Reserve
Cleary Bros Bombo Pty Ltd	Acceptable
Roadworx Group Pty Ltd	Acceptable
TK Sons Excavations Pty Ltd	Acceptable

TABLE 6 – SUMMARY OF TENDER ASSESSMENT FOR PROFILERS

Name of Tenderer	Acceptable / Reserve
Roadworx Group Pty Ltd	Acceptable
TK Sons Excavation Pty Ltd	Acceptable

TABLE 7 – SUMMARY OF TENDER ASSESSMENT FOR TRAVEL TOWERS

Name of Tenderer	Acceptable / Reserve
Asplundh Tree Expert	Acceptable

TABLE 8 – SUMMARY OF TENDER ASSESSMENT FOR TRUCKS

Name of Tenderer	Acceptable / Reserve
Affective Services Australia Pty Ltd	Acceptable
Cleary Bros Bombo Pty Ltd	Acceptable
Donnelley Hire Pty Ltd	Acceptable
Do More Equipment Pty Ltd	Acceptable
Roadworx Group Pty Ltd	Acceptable
TK Sons Excavation Pty Ltd	Acceptable
Two Way Cranes Pty Ltd	Acceptable

TABLE 9 – SUMMARY OF TENDER ASSESSMENT FOR WATER CARTS

Name of Tenderer	Acceptable / Reserve
City Coast Services	Acceptable
Cleary Bros Bombo Pty Ltd	Acceptable
Lynchby Constructions Pty Ltd	Acceptable

TABLE 10 – SUMMARY OF TENDER ASSESSMENT FOR BOOMS

Name of Tenderer	Acceptable / Reserve
Allcott Hire Pty Ltd	Acceptable
Brooks Hire Service Pty Ltd	Acceptable
Coates Hire Operations Pty Ltd	Acceptable
Kennards Hire Pty Ltd	Acceptable

TABLE 11 – SUMMARY OF TENDER ASSESSMENT FOR CONTAINERS

Name of Tenderer	Acceptable / Reserve
Allcott Hire Pty Ltd	Acceptable
Brooks Hire Service Pty Ltd	Acceptable
Coates Hire Operations Pty Ltd	Acceptable
Kennards Hire Pty Ltd	Acceptable
TK Sons Excavation Pty Ltd	Acceptable

TABLE 12 – SUMMARY OF TENDER ASSESSMENT FOR EXCAVATORS

Name of Tenderer	Acceptable / Reserve
Allcott Hire Pty Ltd	Acceptable
Brooks Hire Service Pty Ltd	Acceptable
City Coast Services Pty Ltd	Acceptable
Cleary Bros Bombo Pty Ltd	Acceptable
Coates Hire Operations Pty Ltd	Acceptable
Donnelley Hire Pty Ltd	Acceptable
Kennards Hire Pty Ltd	Acceptable
TK Sons Excavation Pty Ltd	Acceptable

TABLE 13 – SUMMARY OF TENDER ASSESSMENT FOR TEMPORARY FENCING

Name of Tenderer	Acceptable / Reserve
A Plus Temporary Fence Hire Pty Ltd	Acceptable
Brooks Hire Service Pty Ltd	Acceptable

TABLE 14 – SUMMARY OF TENDER ASSESSMENT FOR BARRIERS

Name of Tenderer	Acceptable / Reserve
Brooks Hire Service Pty Ltd	Acceptable
Coates Hire Operations Pty Ltd	Acceptable
Kennards Hire Pty Ltd	Acceptable

TABLE 15 – SUMMARY OF TENDER ASSESSMENT FOR LIFTS

Name of Tenderer	Acceptable / Reserve
Allcott Hire Pty Ltd	Acceptable
Brooks Hire Service Pty Ltd	Acceptable
Coates Hire Operations Pty Ltd	Acceptable
Kennards Hire Pty Ltd	Acceptable

TABLE 16 – SUMMARY OF TENDER ASSESSMENT FOR LIGHTING TOWERS

Name of Tenderer	Acceptable / Reserve
Allcott Hire Pty Ltd	Acceptable
Coates Hire Operations Pty Ltd	Acceptable
Kennards Hire Pty Ltd	Acceptable

TABLE 17 – SUMMARY OF TENDER ASSESSMENT FOR LOADER / SKID STEERS

Name of Tenderer	Acceptable / Reserve
City Coast Services Pty Ltd	Acceptable
Coates Hire Operations Pty Ltd	Acceptable
Donnelley Hire Pty Ltd	Acceptable
Kennards Hire Pty Ltd	Acceptable

TABLE 18 – SUMMARY OF TENDER ASSESSMENT FOR PORTABLE BUILDINGS

Name of Tenderer	Acceptable / Reserve
Allcott Hire Pty Ltd	Acceptable
Coates Hire Operations Pty Ltd	Acceptable
Kennards Hire Pty Ltd	Acceptable

TABLE 19 – SUMMARY OF TENDER ASSESSMENT FOR TOILETS

Name of Tenderer	Acceptable / Reserve
Allcott Hire Pty Ltd	Acceptable
Coates Hire Operations Pty Ltd	Acceptable
Kennards Hire Pty Ltd	Acceptable

TABLE 20 – SUMMARY OF TENDER ASSESSMENT FOR PUMPS/PUMP HOSES

Name of Tenderer	Acceptable / Reserve
Coates Hire Operations Pty Ltd	Acceptable
Kennards Hire Pty Ltd	Acceptable

TABLE 21 – SUMMARY OF TENDER ASSESSMENT FOR ROLLERS

Name of Tenderer	Acceptable / Reserve
Allcott Hire Pty Ltd	Acceptable
Coates Hire Operations Pty Ltd	Acceptable
Donnelley Hire Pty Ltd	Acceptable
Kennards Hire Pty Ltd	Acceptable

TABLE 22 – SUMMARY OF TENDER ASSESSMENT FOR SHORING EQUIPMENT

Name of Tenderer	Acceptable / Reserve
Coates Hire Operations Pty Ltd	Acceptable

TABLE 23 – SUMMARY OF TENDER ASSESSMENT FOR TRAFFIC EQUIPMENT

Name of Tenderer	Acceptable / Reserve
Coates Hire Operations Pty Ltd	Acceptable
Kennards Hire Pty Ltd	Acceptable

TABLE 24 – SUMMARY OF TENDER ASSESSMENT FOR TRAVEL TOWERS

Name of Tenderer	Acceptable / Reserve
No Submissions received	

TABLE 25 – SUMMARY OF TENDER ASSESSMENT FOR TRUCKS / UTES

Name of Tenderer	Acceptable / Reserve
City Coast Services Pty Ltd	Acceptable
Coates Hire Operations Pty Ltd	Acceptable
Kennards Hire Pty Ltd	Acceptable

TABLE 26 – SUMMARY OF TENDER ASSESSMENT FOR WASTE SERVICES

Name of Tenderer	Acceptable / Reserve
No submissions received	

TABLE 27 – SUMMARY OF TENDER ASSESSMENT FOR WATER CARTS

Name of Tenderer	Acceptable / Reserve
Cleary Bros Bombo Pty Ltd	Acceptable
Coates Hire Operations Pty Ltd	Acceptable
Kennards Hire Pty Ltd	Acceptable

TABLE 28 – SUMMARY OF TENDER ASSESSMENT FOR ADDITIONAL EQUIPMENT

Name of Tenderer	Acceptable / Reserve
Allcott Hire Pty Ltd	Acceptable
Coates Hire Operations Pty Ltd	Acceptable
Kennards Hire Pty Ltd	Acceptable
TK Sons Excavation Pty Ltd	Acceptable

TABLE 29 – SUMMARY OF TENDER ASSESSMENTS NOT PROGRESSING

Name of Tenderer	Ranking
Avijohn Contracting Pty Ltd	UNSUCCESSFUL
Aqua Assets Pty Ltd	UNSUCCESSFUL
Conplant Pty Ltd	UNSUCCESSFUL
Rollers Australia Pty Ltd	UNSUCCESSFUL
Saferoads Pty Ltd	UNSUCCESSFUL
Sitex Rentals and Sales Pty Ltd	UNSUCCESSFUL
Solution Plant Hire Pty Ltd	UNSUCCESSFUL
A and C Plant Hire Pty Ltd	NON CONFORMING
Action Cranes	NON CONFORMING
A-Plant Equipment	NON CONFORMING
Camden Hire Pty Ltd	NON CONFORMING
Daymakers Pty Ltd	NON CONFORMING
Go Hire Pty Ltd	NON CONFORMING
Lite more Pty Ltd	NON CONFORMING
Matt James Pty Ltd	NON CONFORMING
PremiAir Services Pty Ltd	NON CONFORMING

PROPOSAL

It is recommended that Council authorise the engagement of the above identified panel of successful tenderers to provide “Hire of Plant and Equipment Services” in accordance with the scope of works and technical specifications developed for the project.

The recommended tenderers have satisfied the Tender Assessment Panel that they are capable of undertaking the works to Council’s standards and in accordance with the technical specification.

Referees nominated by recommended tenderers, that are not current suppliers to Council, have been contacted by the Evaluation Panel and expressed satisfaction with the standard of work and methods of operation undertaken on their behalf. Tenderers that fall under this category include Asplundh Tree Expert, TK Sons Excavation Pty Ltd, Allcott Hire Pty Ltd, Brooks Hire Service Pty Ltd, Two Way Cranes Pty Ltd and City Coast Services.

CONSULTATION AND COMMUNICATION

- 1 Members of the Tender Assessment Panel
- 2 Nominated Referees
- 3 Internal Consultation with Environmental Sustainability Officer

PLANNING AND POLICY IMPACT

This report relates to the commitment of Council as contained within the Strategic Management Plans.

This report contributes to the delivery of Our Wollongong 2032 goal “We are a connected and engaged community”. It specifically delivers on the following:

Community Strategic Plan		Delivery Program 2022-2026	
Strategy		Service	
4.8	Council’s resources are managed effectively to ensure long term financial sustainability.	Governance and Administration	

It specifically delivers on core business activities as detailed in the Governance and Administration Service Plan 2022-2026 and Governance and Customer Service Divisional Business Plan

RISK ASSESSMENT

The risk in accepting the recommendation of this report is considered low on the basis that the tender process has fully complied with Council’s Procurement Framework and the Local Government Act 1993.

The risk of the project works, or services is considered moderate based upon Council’s risk assessment matrix and appropriate risk management strategies will be implemented.

Council’s operational risk is also considerably reduced as the organisation has conducted business with a large percentage of these suppliers on previous tenders for the hire of plant and equipment except for six new suppliers.

SUSTAINABILITY IMPLICATIONS

The proposed tenderers have been selected in part for their capacity to include local businesses for areas such as the purpose of sourcing equipment, maintenance and cleaning of plant and equipment and sourcing labour to operate plant and equipment.

FINANCIAL IMPLICATIONS

It is proposed that the cost of the hire of plant and equipment services purchased through this tender will be funded from the individual project allocations within the annual capital budget. There has been a strong response from suppliers to this tender and the competition has ensured our pricing will be competitive. We use the tendered rates to determine the supplier for each individual request that comes through, providing the best possible value.

The estimated cost of these materials per year is \$2,000,000 (including GST).

CONCLUSION

The recommended tenderers have submitted acceptable tenders to carry out the Hire of Plant and Equipment Services requirements, and it is recommended Council endorse the recommendations.